



THE JIAN GROUP

jianggroup.com

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11901 Bowman Dr. Suite 101,
Fredericksburg, VA 22408

30+ YEARS
of BUILDING PRODUCTS M&A

JIAN Overview

- Premier investment banking firm specializing in sell-side merger and acquisition advisory services to middle-market building material companies.
- Represent family-owned private businesses.
- 250+ years of industry experience, extensive industry contacts, and our operating backgrounds enable us to develop professional presentations and analysis throughout the M&A process.
- Long-standing relationships with major industry acquirers allow us to achieve the highest value for your company and the best long-term strategic fit.
- Our targeted marketing approach ensures strict confidentiality throughout the process.

Services



**Sell-Side Mergers
& Acquisitions**



**Succession
Planning**



**Growth
Management**



**Strategy
Consulting**

Sectors of Focus



**Building Product
Manufacturing**



**Building Product
Distribution**



**Construction
Services**



**Construction
Supply**



Infrastructure



**Speciality
Distribution**

Let's maximize the value of your company.

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Why JIAN?

Your Partners in Success for 30+ Years

JIAN represents you, not the buyer. We collect no upfront fees, pay our own expenses, and are only compensated when you are. We understand the significance of your transaction and will comfortably and logically guide you through each step.

Unmatched Industry Expertise

JIAN knows the building material industry better than anyone in our field. That's how we find value where others won't and can protect you against below market offers.

Professional Negotiators

JIAN has long-standing relationships with companies acquiring businesses, and we know how to predict the buyer's thought process to stay one step ahead during negotiations.

**Let's maximize the value of
your company.**



*** Strictest**

Confidentiality Promise:

*Safeguarded information is
presented to one candidate
at a time, with your prior
written approval.*

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info@jiangroup.com

Offices in Virginia, Florida, North Carolina, Pennsylvania and California



Jacksonville, Florida

Has been acquired by



Buffalo Grove, Illinois



Russia, Ohio

Has been acquired by



Renton, Washington



Andover, Massachusetts

Has been acquired by



Boise Cascade

Boise, Idaho



Dayville, Connecticut

Has been acquired by



DIFFERENCE DELIVERED

Chicago, Illinois

Exterior Solutions

Gulfport, Mississippi

Has been acquired by



Tampa, Florida



Hamilton, New Jersey

Has been acquired by



Chicago, Illinois



Augusta, Georgia

Has been acquired by



Statesboro, Georgia



Kingston, Massachusetts

Has been acquired by



Highlands Ranch, Colorado



Farmingdale, New York

Has been acquired by



Tampa, Florida



Wichita, Kansas

Has been acquired by



Langley, British Columbia



Mansfield, Massachusetts

Has been acquired by



Dallas, Texas



Gaithersburg, Maryland

Has been acquired by



Buffalo Grove, Illinois